

TTI DNA[®] ASSESSMENT

25 COMPETENCIES

APPRECIATING OTHERS

Identifying with and caring about others



Relating

CONCEPTUAL THINKING

Analysing hypothetical situations, patterns and/or abstract concepts to formulate connections and new insights.



Thinking

CONFLICT MANAGEMENT

Understanding, addressing and resolving conflict constructively.



Relating

CONTINUOUS LEARNING

Taking initiative to regularly learn new concepts, technologies and/or methods.



Thinking

CREATIVITY & INNOVATION

Creating new approaches, designs, processes, technologies and/or systems to achieve the desired result.



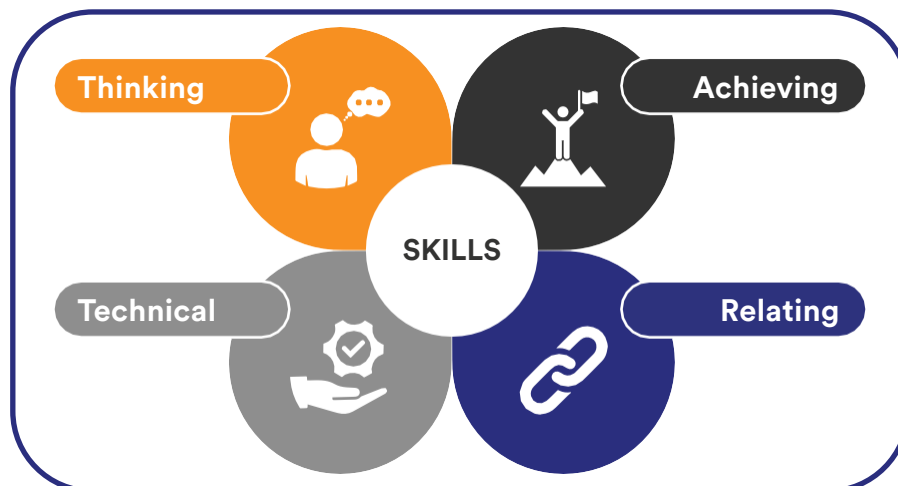
Thinking

CUSTOMER FOCUS

Anticipating, meeting and/or exceeding customer needs, wants and expectations.



Relating



DECISION MAKING

Analysing all aspects of a situation to make consistently sound and timely decisions.



Thinking

DIPLOMACY

Effectively and tactfully handling difficult or sensitive issues.



Relating

EMPLOYEE DEVELOPMENT & COACHING

Facilitating, supporting and contributing to the professional growth of others.



Relating

FLEXIBILITY

Readily modifying, responding and adapting to change with minimal resistance.



Achieving

FUTURISTIC THINKING

Imagining, envisioning, projecting and/or creating what has not yet been actualised.



Thinking

GOAL ORIENTATION

Setting, pursuing and attaining goals, regardless of obstacles or circumstances.



Achieving

INFLUENCING OTHERS

Personally, affecting others' actions, decisions, opinions or thinking.



Relating

INTERPERSONAL SKILLS

Effectively communicating, building rapport and relating well to all kinds of people.



Relating

LEADERSHIP

Organising and influencing people to believe in a vision while creating a sense of purpose and direction.



Relating

NEGOTIATION

Listening to many points of view and facilitating agreements between two or more parties.



Relating

PERSONAL ACCOUNTABILITY

Being answerable for personal actions.



Achieving

PLANNING & ORGANISING

Establishing courses of action to ensure that work is completed effectively.



Thinking

PROBLEM SOLVING

Defining, analysing and diagnosing key components of a problem to formulate a solution.



Thinking

PROJECT MANAGEMENT

Identifying and overseeing all resources, tasks, systems and people to obtain results.



Achieving

RESILIENCY

Quickly recovering from adversity.



Achieving

SELF-STARTING

Demonstrating initiative and willingness to begin working.



Achieving

TEAMWORK

Cooperating with others to meet objectives.



Relating

TIME & PRIORITY MANAGEMENT

Prioritising and completing tasks in order to deliver desired outcomes within allotted time frames.



Achieving

UNDERSTANDING OTHERS

Understanding the uniqueness and contributions of others.



Relating